



# Become an ABC Member for Free!

When you join Associated Builders and Contractors (ABC), you become part of the nation's leading association for merit shop construction and construction-related firms.

## Your Discounts Offset the Membership Fee

Every business is different, but every contractor has expenses. Here's how much a typical contractor with 15 employees can expect to save in one year with just a few of the ABC member business discounts.

### Example of Company Savings in 2009

Product or Service		Savings
Chevrolet Cargo Van	1 vehicle	\$2,000
Shell Fuel	4 vans	\$323
FedEx Shipping	2 envelopes/week	\$628
Verizon Wireless Service	5 cell phones	\$949
Paychex Payroll Service	15 employees	\$253

**Total Savings for Year: \$4,153**

“Our construction business has 18 employees. Currently, we're saving \$4,176 with two of ABC's discount programs, which more than pays for our membership dues.”

—Pamela Volm  
Annapolis Contracting, Inc.

## Saving You Money\*

Tap into exclusive discounts for ABC members and save on business services and products you're already purchasing.

- **General Motors** – Save up to \$2,000 per vehicle on top of other incentives
- **Verizon Wireless** – Save up to 20% on mobile phone plans
- **FedEx** – Save 29% on overnight delivery services
- **Shell** – Save 3% on company fuel purchases
- **Office Depot** – Save an average of 7% on office supplies
- **Aramark** – Save 20% on safety apparel
- **And More!** – See all the vendors and get the most current program updates at [www.abc.org/discounts](http://www.abc.org/discounts).

\* Vendors and discounts subject to change.

## Building Your Business

Take advantage of great resources and programs to grow your business.

- **Find A Contractor** – Lists your business on ABC's online member database with powerful search tools
- **Corporate Profile** – Highlights your company with owners and industry-related groups
- **Accredited Quality Contractor** – Shows prospective clients that you have achieved a high level of corporate responsibility
- **Safety Training Evaluation Process** – Improves your company's safety practices and can lower your workers' compensation insurance rates
- **Excellence in Construction Awards** – Showcases your company's best projects
- **Networking Events** – Connects you with contractors and leaders in the construction field

## Keeping You Informed

ABC provides resources to help you stay current with the information you need to make better business decisions.

- **Construction Executive** – The magazine for the business of construction
- **ABC Newsline** – Weekly electronic newsletter for merit shop contractors
- **Local Newsletters** – Print and electronic publications of regional interest
- **Legal Resources** – Get help on labor and construction law issues
- **Peer Groups** – Share experiences with contractors from across the country
- **Construction Economic Update** – Stay current on news that impacts your business

**Learn More Today!** Find the ABC chapter in your area.

Online: [www.abc.org/join](http://www.abc.org/join) — Email: [members@abc.org](mailto:members@abc.org)

